



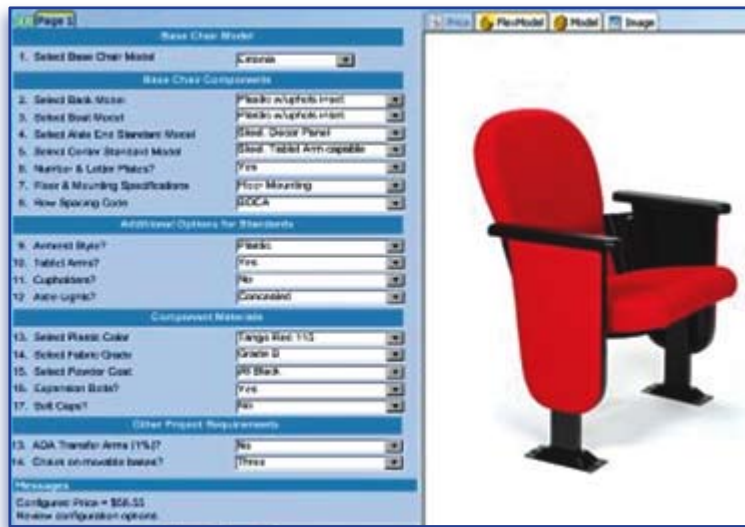
**For Architects & Designers, BuyDesign delivers:**

- An AutoCAD® “plug-in” of the Manufacturer’s Catalog
- AutoCAD® Blocks for Insertion in Layout
- Automatic Take-off and Electronic RFQ Submittal



**For Mfg Reps & Distributors, BuyDesign delivers:**

- Quick quotes with Accurate Rules-based Pricing
- Quotes & Bid Packages in PDF Format for Emailing
- Status Checking from Quote to Delivery
- Online (web based) or Desktop (standalone) Editions
- InfoLinks to:
  - CSI Standards
  - Building Codes
  - Seating SOPs



- DWG blocks
- CSI spec sheets

**For Seating Buyers, BuyDesign delivers:**

- Itemized Quotes with Thumbnails & Option Details
- “As Configured” Plan & Elevation Drawings
- Specifications



**For Customer Service Reps, BuyDesign delivers:**

- Quick quotes with accurate rules-based pricing
- Quotes & Bid Packages in PDF format for emailing
- Access to special features and special pricing
- “Order-on-behalf-of” capability

Sales Orders



## *But what about backoffice operations?*

### **For Information Systems, BuyDesign delivers:**

- Sales Orders translated into compatible EDI format
- Single-point maintenance for master data
- Email alerts for transaction errors or link outages
- Highly-scalable, load-balanced architecture
- Automated distribution of software & catalog updates



### **For Manufacturing, BuyDesign delivers:**

- Dynamic BOMs and Routes
- Shop Floor Drawings
- Cut Lists
- CNC Downloads

### **For Installers, BuyDesign delivers:**

- Shipping Dates & Options at the Line-item Level
- PRO Numbers for Web Tracking to Job Site
- Barcode/Labels with Location IDs



For Public Seating Manufacturers...**BuyDesign** delivers!