

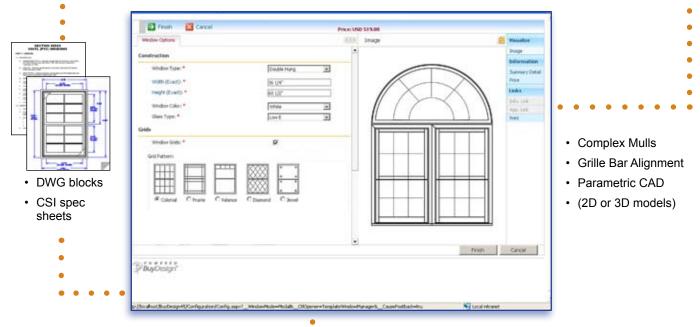
# Industry Solutions Window & Door Manufacturers

#### For Architects and Designers, BuyDesign delivers:

- Guided product selection based on performance characteristics
- Guided configuration of features & options
- AutoCAD<sup>®</sup> blocks for standard and custom dimensions
- · Automatic schedule take-off and electronic RFQ submittals

### For Distributors and Dealers, BuyDesign delivers:

- · Rapid quotes with accurate rules-based pricing
- · Automatic generation of bid & submittal packages
- · Status checking from Quote to Delivery
- · Online (web based) or Desktop (standalone) Editions



### For Homebuilders and Contractors, **BuyDesign** delivers:

- Itemized Quotes with thumbnails & option details
- "As Configured" plan & elevation drawings
- Submittal packages with specifications

### For Customer Service Reps, BuyDesign delivers:

- Electronic acceptance of dealer orders
- Rules-based validation of features, options & pricing

Sales Orders

- Access to special features and options
- "Order-on-behalf-of" capability



### Window & Door Manufacturers

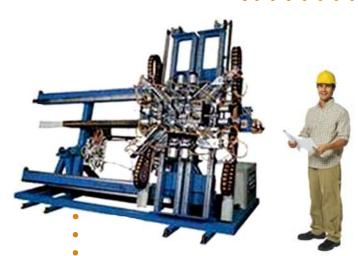
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### But what about backoffice operations?

## For Information Systems, BuyDesign delivers:

- · Single point of maintenance for master data
- Automated distribution of product & pricing info
- Easy system administration
- Highly-scalable, load-balanced architecture





# For Manufacturing, BuyDesign delivers:

- Dynamic BOMs and routings
- Shop floor drawings
- Cut lists & glass schedules
- Grille bar schematics
- CNC downloads

### For Installers, BuyDesign delivers:

- Shipping dates & options at the line item level
- "As configured" site assembly drawings and instructions



For Window & Door Manufacturers...**BuyDesign** delivers!

